

Message Text

UNCLASSIFIED

PAGE 01 ABU DH 01150 171102Z
ACTION NEA-10

INFO OCT-01 EB-08 ISO-00 /019 W
-----171105Z 115160 /14
O R 171050Z APR 77
FM AMEMBASSY ABU DHABI
TO USDOC WASHDC IMMEDIATE
INFO SECSTATE WASHDC 5951

UNCLAS ABU DHABI 1150

PASS CAGNE

E.O. 11652: N/A
TAGS: BBAK, BGEN, TC
SUBJECT: REQUEST FOR CONSULTANT FOR POTASH FERTILIZER PROJECT.

1. ABU DHABI DEVELOPMENT FUND HAS ASKED US TODAY FOR NAMES OF U.S. PRIVATE CONSULTANTS TO ADD TO LIST OF CONSULTANTS CAPABLE OF CONDUCTING INDEPENDENT REVIEW OF FEASIBILITY STUDY WHICH WAS PREPARED FOR FUND ON POSSIBLE ESTABLISHMENT OF PHOSPHATE FERTILIZER PROJECT IN ANOTHER (UNNAMED) COUNTRY. STUDY LOOKED AT RAW MATERIAL, PRELIMINARY PLANT ENGINEERING AND PRODUCT MARKETING ASPECTS. CONSULTANT SHOULD BE ABLE TO HANDLE ALL THESE ASPECTS IN HIS EVALUATION. FUND FORSEES TWO OR THREE WEEK STAY IN ABU DHABI TO REVIEW STUDY IN CO-ORDINATION WITH FUND STAFF. FUND IS COMPILING LIST OF CONSULTANTS FROM MULTIPLE SOURCES AND ALREADY HAS EUROPEAN NAMES.

2. FROM EXAMINATION OF REFERENCE MATERIAL IN COMMERCIAL LIBRARY, WE NOTE THAT THE FERTILIZER INSTITUTE, 1015 18TH ST. NW, WASHINGTON, DC IS ONE POSSIBLE SOURCE OF CONSULTANTS. ANOTHER IS MEMBER OF UPCOMING PETROCHEMICAL TRADE MISSION TO UAE JULIAN M. SOBIN, VP OF INTERNATIONAL MINERALS & CHEMICAL CORPORATION. (IMC). ACCORDING TO BROCHURE, IMC IS THE WORLD'S LARGEST PRIVATE PRODUCER OF PHOSPHATE FERTILIZER MATERIALS. WE ASSUME
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 ABU DH 01150 171102Z

COMMERCE WILL CONTACT ADDITIONAL SOURCES.

3. THIS IS FIRST REQUEST OF THIS TYPE FOR CONSULTANTS FROM ABU DHABI FUND. WE KNOW THAT THEY ARE MOVING TOWARD MORE VIGOROUS ANALYSIS OF POSSIBLE PROJECTS. IF THEY ARE SATISFIED WITH RESULTS OF THIS REQUEST, USEFUL SPIN OFF MAY BE FUTURE USE OF

U.S. CONSULTANTS FOR FUND AND OTHER ABU DHABI ORGANIZATIONS.

4. ACTION REQUESTED: PROPOSED PROCEDURE WILL BE THAT WE TRANSMIT NAMES AND BACKGROUND INFO ON SEVERAL QUALIFIED CONSULTANTS AT OPENING OF BUSINESS IN ABU DHABI WEDNESDAY, APRIL 20, REPEAT APRIL 20. THEREFORE WE REQUEST INFO BY THAT TIME. WE WILL PASS INFO TO FUND WHO WILL CONTACT CONSULTANT DIRECTLY, IF IT CHOOSES U.S. ONE.
DICKMAN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 17-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ABUDH01150
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770133-0595
Format: TEL
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770449/aaaabqke.tel
Line Count: 73
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 5fd2cba3-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 19-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2782061
Secure: OPEN
Status: NATIVE
Subject: REQUEST FOR CONSULTANT FOR POTASH FERTILIZER PROJECT.
TAGS: BBAK, BGEN, TC
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/5fd2cba3-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009